



**Matthew Barga**Portfolio Leader, Air Conditioners, Furnaces and Coils
Residential HVAC & Supply

Matthew (Matt) Barga leads the Residential HVAC Air Conditioner, Furnace and Coil portfolios at Ingersoll Rand. He is responsible for the P&L and strategic direction of the portfolios including management of multiple product families across three brands, marketing mix management, and direction for a team of product managers focused on

current and next generation product families.

Matt started his career with Ingersoll Rand as a commodity director prior to moving into portfolio management for light commercial unitary and packaged units and into his current role. Prior to joining Ingersoll Rand, Matt held a variety of sourcing and procurement roles with Bausch & Lomb, Intel, and Delphi.

Matt also serves on the company's Refrigerant Council. He has a bachelor's and master's degree in mechanical engineering from The Ohio State University, a Master's of Business Administration from Arizona State University, and a Master of International Management from Thunderbird.





Jason Bingham
Vice President of Digital and Energy Services, Trane

Jason Bingham is currently vice president of digital and energy services for Trane. Previously, he has served as territory vice president for Trane North America, vice president of strategy and a district manager in Virginia.

Jason has proven his ability to deliver business results while developing strategies, planning processes and leadership curriculums which have since been distributed nationwide. Under his leadership and guidance, Trane has exceeded business expectations and created a winning

culture regionally and nationally.

In his book, "Cultureship: The ACBs of Business Leadership," Jason shows how culture is directly connected to business results and, contrary to popular belief, culture can change quickly.

Jason's substantial business and community involvement includes serving on the boards of Roanoke City School Board, Mill Mountain Theatre and Second Presbyterian Church. He also chaired the Roanoke Multiple Sclerosis Dinner of Champions. He is a member of the Ingersoll Rand Global Culture Committee and the company's Global Sales Council.

Jason holds a Bachelor of Science degree in electrical engineering from the University of Tennessee-Knoxville. A Virginia Western Foundation Board member, Jason helped establish Roanoke City's Community College Access Program (CCAP) which enables all high school seniors meeting academic and financial criteria to attend Virginia Western tuition-free. Both Ingersoll Rand and Trane are CCAP charter members.





Maria Blase
President, HVAC and Transport Latin America

Maria Blase is President of the HVAC and Transport Latin America business of Ingersoll Rand, a \$13 billion global diversified industrial company.

In her role, Blase has full responsibility for the strategy, operations and performance of the Trane and Thermo King businesses in Latin America. Trane and Thermo King work together to enhance the quality and comfort of air in homes and buildings as well as the transportation

and protection of food and perishables – in the most efficient ways.

During the last four years as president, Blase has created strong teamwork, empowered the business to take care of the customer, improved operational efficiencies, and created a winning culture through talent development and data-driven analytics to deliver on our mission. Blase is also an advocate and leader in Ingersoll Rand's climate commitment efforts to decrease greenhouse gas emissions and improve efficiency within transport refrigeration around the world.

Blase has nearly 25 years of experience with diverse industries including transport, buildings, services, manufacturing, pharmaceuticals and mining. After joining Ingersoll Rand in 1999, she was promoted to global financial roles of increasing importance, including Chief Financial Officer of the \$8 billion Climate Solutions sector, before shifting her focus to her current role in general management.

She is widely respected for applying her extensive knowledge of financial management to drive business growth in Latin America. Under her leadership the business unit has been recognized for its financial performance with Ingersoll Rand's Premier Performance and Head Winds Awards.

Blase is a CPA and a graduate of Southern Illinois University, Edwardsville (SIUE), where she received both her undergraduate degree and MBA in accounting. Besides being a founding member and executive committee member for the company's Progressive, Diverse and Inclusive (PDI) efforts. Maria also participates with local charities in the Miami area.





**Vijay Deshmukh**Centrifugal Chiller Portfolio Leader, Trane

Vijay Deshmukh is the centrifugal chiller portfolio leader for Trane. He oversees the product management team and is responsible for exceeding business goals and driving the long-term growth and investments strategy. Under his leadership, the centrifugal chiller team launched a full line of products using the next generation low GWP refrigerants.

Vijay joined Ingersoll Rand in 2014. He brings more than 14 years of experience in the power generation, filtration and healthcare markets, where he held various roles in global product

management and marketing, program management, supply chain management and engineering.

Vijay has a Master's degree in business administration from Purdue University and a Master's degree in mechanical engineering from Colorado State University.





**Al Fullerton**Intelligent Systems Leader, Trane

Al Fullerton is the intelligent systems leader for Trane. He is responsible for a team of engineers who are focused on current system applications and developing next generation solutions.

An experienced veteran, Al has worked in the HVAC industry since June 1981. He began his career as a sales engineer and spent several years working with a mechanical contracting firm in central Ohio. He joined Trane in 1990 and has held leadership positions in the chiller business, unitary business and sales offices throughout his

career.

Al has been a member of ASHRAE since 1981 and served as president of the Central Ohio chapter from 2002 to 2003. Al graduated with a bachelor's degree in mechanical engineering from the University of Cincinnati.





**Gary S. Michel**Senior Vice President and President, Residential HVAC & Supply

Gary Michel is president of the Residential HVAC & Supply business at Ingersoll Rand, having previously served as president of the former Residential Solutions sector since 2011. A senior vice president of the company, Gary also serves as a member of the Ingersoll Rand enterprise leadership team.

In his current role, Gary has full responsibility for the management, operations and performance of Ingersoll Rand's residential heating, ventilation and air conditioning (HVAC) and supply business for both residential and commercial customers. The residential strategic brands, including Trane, American Standard, Ameristar and Nexia<sup>TM</sup> deliver reliability, comfort and efficiency to homeowners, and the supply business offers both OEM and wholesale brands to fit every application.

Gary began his career as an application engineer with Ingersoll Rand. He subsequently held product, sales and business management roles before moving into a series of leadership roles across various geographic and market segments over his more than 30-year career with the company.

Previously, Gary was chief executive officer of the Club Car business where his demonstrated leadership drove growth through category and geographic expansion and customer loyalty for the Club Car brand. Other leadership positions held include executive director for corporate development; president of Road Development; president of Utility Construction Equipment; and general management roles within the industrial businesses.

He leads the Ingersoll Rand Sales Excellence initiative, including the enterprise sales leadership team, and is co-lead of the enterprise sustainability work.

Gary serves on the Board of Directors for Cooper Tire & Rubber Company in Findlay, Ohio. He holds a Bachelor of Science degree in mechanical engineering from Virginia Polytechnic Institute and State University and an MBA from the University of Phoenix.





**Jeffrey Moe** *Unitary Business Leader, Trane* 

Jeffrey (Jeff) Moe is the unitary business leader for Trane. He is responsible for the Trane applied equipment segment, which includes life cycle management, multi-generational product planning, planning and execution and channel distribution strategies.

Jeff has more than 30 years of experience in various marketing, product management and policy development positions in the heating, ventilating, air conditioning and refrigeration (HVACR)

industry both domestically and globally. He has held previous roles with the applied equipment business for Trane North America, the commercial unitary and packaged terminal business for North and South America, and the product management and marketing team for Trane Europe, Middle East and Africa. His responsibilities included development of the equipment portfolio strategy, short- and long-term product roadmap development, product life cycle management, and new product commercialization.

Formerly, Jeff served as director, Global Policy and Advocacy, for the Ingersoll Rand Center for Energy Efficiency and Sustainability. He represented Ingersoll Rand as a business advisor to various international policy bodies, including the United Nations Framework Convention on Climate Change and the United Nations Montreal Protocol treaty.

During his tenure, Jeff has also served on several Air Conditioning and Refrigeration Institute (ARI) committees and on the boards of the Alliance for Responsible Atmospheric Policy, the Business Council for Sustainable Energy and the Green Building Initiative. In addition, he was actively involved as a business advisor at the Montreal Protocol and Kyoto Protocol meetings.

Jeff holds a Bachelor of Science degree in mechanical engineering from Iowa State University.





**Dave Molin**Vice President of Controls, Trane

Dave Molin is the vice president of controls for Trane. He oversees product management, sales leadership and support, and all tools/applications for the controls and controls contracting business.

Dave started with Trane in 1993 and attended Trane's 1993-II Graduate Training Program. He began his career in the Customer

Direct Service division where he grew to become the leader of the group. In 1999, Dave moved to St. Paul to help start the Trane performance contracting business with the United States Federal Government, among other marketing and business development initiatives.

In 2014, Dave assumed leadership of the growing Trane controls business. He is responsible for strategy development, execution and accelerating profitable growth for the company. Dave is passionate about helping Trane earn the leadership position in the connected buildings market. He is widely respected in the controls industry and is well-connected to thought-leaders around the world.

Dave has a bachelor's degree in mechanical engineering from the University of Minnesota and earned an MBA from the University of St. Thomas. He resides with his family in the Minneapolis-St. Paul area.





**Dave Regnery**President, HVAC North America, Europe, Middle East and Africa

Dave Regnery is president of HVAC North America, Europe, Middle East and Africa at Ingersoll Rand. In this role, Regnery has full responsibility for the management, operations and performance of the Trane business in North America, Europe, Middle East and Africa. This includes sales and distribution of HVAC systems and services as well as product management and engineering; product manufacturing and service operations; parts retail and warehousing outlets, and key enabling functions.

Dave has been instrumental in establishing and growing partnerships with General Electric (GE) and Samsung and has played an integral role in developing the Energy Services business for Trane. Dave serves on the board of the Air Conditioning Heating & Refrigeration Institute (AHRI).

He began his career as a financial management trainee and was promoted to finance roles of increasing importance including plant controller and controller for Schlage and chief financial officer for the Security Technologies sector before shifting his focus to general management. Throughout his 28-year tenure with Ingersoll Rand, Dave has worked in nearly every business sector in every region and led the company's shared services organization.

Regnery graduated from Northeastern University with a bachelor's degree in finance and went on to earn his MBA from Lehigh University.





Manlio Valdes
Vice President, Product Management and Marketing, Trane

Manlio Valdes is the vice president of product management and marketing for Trane. In this role, Manlio leads a cross-functional organization consisting of product management, pricing, applications engineering, marketing and strategic relationships to develop the right portfolio of safe, efficient and reliable Trane branded products.

Manlio joined Ingersoll Rand in 1988 as a product specialist in the Air Solutions group. Since then, he has held a variety of positions of increasing responsibility and key leadership roles. During his tenure,

he has accepted assignments in Venezuela, Mexico, the United Kingdom, Belgium and the United States. In his most recent role as president of the compressed air systems and services business at Ingersoll Rand, Manlio led the team to more than 50 percent improvements in quality and customer satisfaction.

Prior to that, he was the president of the Europe, Middle East, India and Africa region for the Ingersoll Rand Climate Solutions sector. During this time, he led the Trane Commercial and Thermo King businesses within the region.

Manlio holds a Bachelor of Science degree in electrical engineering from Duke University and a Master's in business administration degree from Florida International University.